

THE CORPORATION OF THE MUNICIPALITY OF MISSISSIPPI MILLS

STAFF REPORT

DATE: May 4, 2021

TO: Committee of the Whole

FROM: Kathryn Maton, C.E.T./Roads and Public Works Technologist

SUBJECT: Award of Contract – Supply and Delivery of Bulk Coarse Highway Salt, Tender #PW-M-36-2021-24-E2 (Co-tendered with Lanark County)

RECOMMENDATIONS:

THAT Committee of the Whole recommend to Council to award the contract for the Supply and Delivery of Bulk Coarse Highway Salt to Cargill Salt, Road Safety, a Division of Cargill Limited in the amount of \$196,410.00 (HST not included).

BACKGROUND:

The contract for the Supply and Delivery of Bulk Coarse Highway Salt was co-tendered with Lanark County. The tender was released by Lanark County for public tender (# PW-M-36-2021-24-E2) which was issued on February 3 and subsequently closed on February 25, 2021. The Mississippi Mills portion of the tender was for 2,050 tonnes out of the total 7,950 tonnes specified in the schedule of items and prices (*Schedule 'B' – Local Municipalities*). The advertisements were posted through MERX and on the County of Lanark's web page.

DISCUSSION:

A total of two (2) tender submissions were received at the time of closing. Results for Mississippi Mills (Schedule 'B' in the tender form) were as follows:

COMPANY	Schedule "B" – Local Municipalities Pricing	Unit Price/Tonne	Total Price (Taxes Not Included)
Cargill Salt, Road Safety, a Division of Cargill Limited	\$761,689.50	\$95.81	\$196,410.50
Compass Minerals Canada Corp.	\$797,067.00	\$100.26	\$205,533.00

FINANCIAL IMPLICATIONS:

The prices for tendered services are within the budget reserved for this item under Transportation Capital Budget (Current Allocation for Sanding and Salting Materials - \$387,500.00). The current budget break-out for this project remains as follows:

ACTIVITY	Amount (Non-recoverable Taxes Included)
Cargill Salt, Road Safety, a Division of Cargill Limited (non-recoverable HST Incl.)	\$199,867.32
Total (Non recoverable HST incl.)	\$199,867.32
Available Budget	\$187,632.68

Please note that it is recommended that we do not declare any surplus funds until the actual seasonal demand for 2021 is complete.

SUMMARY:

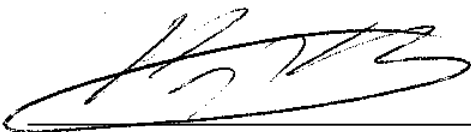
Cargill Salt, Road Safety, a Division of Cargill Limited has provided similar services to Lanark County and Mississippi Mills in the past. Staff recommends proceeding with award of this contract.

Respectfully submitted,



Kathryn Maton
Roads and Public Works Technologist

Approved by,



Ken Kelly
CAO

Reviewed by,



Cory Smith
A/Director of Roads and Public Works