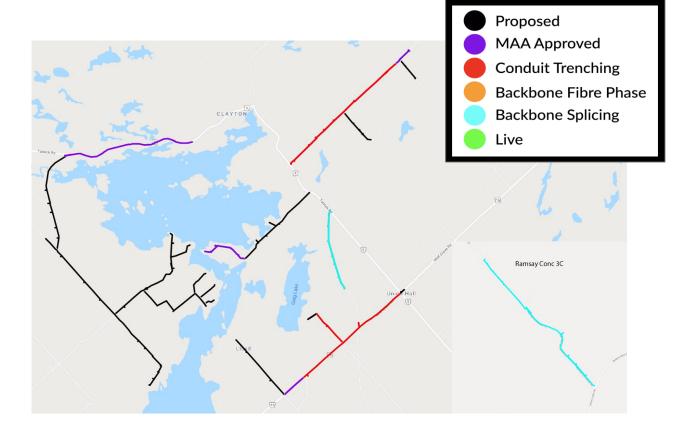


# Clayton Fibre Expansion Project

August 10th, 2021
Birket Foster, Michel Lalonde, Andreas Tornow

## Project Overview

as of August 9th, 2021





#### **Clayton Fibre Expansion Project**

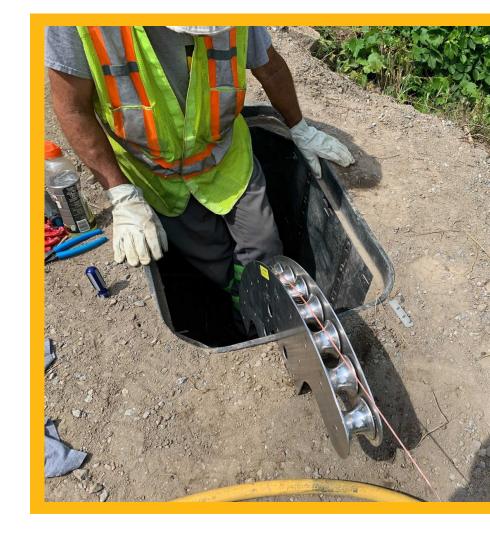
- Storm is the major fixed wireless access supplier in Lanark County since 2008.
- In 2019, encouraged by MM2020, Storm embarked on a proof of concept for FTTH (Fibre to the Home). We have invested over \$750,000 to date.
  - Union Hall is the base station for the area.
  - Union Hall to Clayton cost about \$300,000 (lots of Canadian Shield).
  - o 127 homes were hooked up to the Fibre.
  - o In 2021, we added Maple & Short.
  - We applied for UBF (Universal Broadband Funding) to help and are still waiting.
  - We applied for the RRS (Rapid Response Stream) and are getting a contribution of \$516,000.
  - Storm will invest over \$600,000 in addition to the RRS funds in this phase.
  - We are installing Fibre to the Home for about 200 households.



#### Construction

- Began on July 5th, 2021.
- First up: Concession 3C.
- Next is Bowland Road.
- As of August 9th:
  - 4815 m of conduit in the ground
  - 2080 m of fibre has been pulled
- First connections from this phase is anticipated to begin in early August.
- Construction will continue until November 2021.





## The Process

**Trench** 

Fibre into conduit

Connect households



# **Economic Benefit**

#### Citizens will be enabled to:

Work from home

Learn from home

Participate in video calls

Better access to healthcare and other Government facilities

Entertainment is fully supported by FTTH, including gaming

The network is future-proof.



# Storm is hiring locally for: **Technicians, Work Crew, & Sales.**



#### **How to Participate**

We will have Street Teams to help sign up residents.

**Customers can sign up now at:** 

https://www.storm.ca/clayton-register-your-interest/

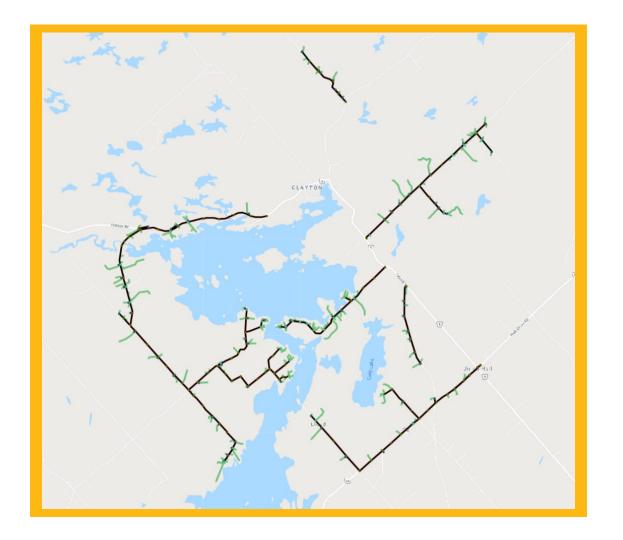


Another project is an "Air Fibre" to Middleville.

We will offer 25/5 to replace the current Storm wireless

3/1 and 5/1 service.







### Thank you. **Questions?**

#### The Storm Team:

**Birket Foster - CFO Chris Reinkeluers** - Vice President, Network Infrastructure Michel Lalonde - Vice President, Construction and Operations **Andreas Tornow** - Manager, Network Infrastructure **Al Guvener** - Commercial Sales Manager **Jason Riddick** - Residential Sales Manager Samantha Hetherington - Marketing Specialist & Communications









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